

Personal Profile



Henry Tham LLB, BCom, FTI Director

Henry started working with the firm during his articles year in 2000. Holding both legal and accounting qualifications, Henry has always practised as a commercial lawyer and is experienced in liaising with clients' accountants to achieve the commercial objectives required.

Henry and Cameron Clifton purchased the firm from their former employer on 1 July 2007.

Henry practises in the field of general commercial law with special emphasis on providing legal services for small to medium sized businesses and high-net-worth individuals.

As an extremely analytical and logical thinker, Henry is able to resolve highly complex legal problems, balancing clients' commercial objectives, strategic objectives and taxation issues.

Henry has presented papers for the Australian Investors' Association, the Taxation Institute of Australia and LexisNexis Australia, the latter being a global publisher of legal resources.

Some of Henry's specific practice areas are:

- ▶ Taxation
- ▶ Business succession
- ▶ Drafting commercial agreements
- ▶ Securities
- ▶ Business structuring
- ▶ Estate planning

Henry takes pride in his ability to keep track of the minute details necessary to provide quality legal analysis, and balance this with workable commercial strategies designed to achieve the client's ultimate objective.

Business succession is an area where lawyers often fill in a template agreement and present it to clients assuming all partners' circumstances are the same, and that all can get insurance. Henry stands apart as a designer of custom-made business succession agreements which work even if insurance is not available for all partners, or if buyouts on equal terms are not possible.

"People don't get caught out by a clause in a contract. They're caught out by the way the clauses interact with each other. The worst traps in a contract are those scattered through it in pieces. People miss them because they forget what they read before. What I see when I read is how the whole thing fits together, and how it will affect the client."

- Henry Tham